A3940-1.34

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1991

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
University of Notre Dame
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
University of Wisconsin-Stout
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1991 through March 8, 1991) and cumulatively (September 1, 1990, and March 8, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	328	421	$28679	$28375	$32000	$28500	$26200	703	1618	$27275	$26603	$31000	$27500	$23400
BUSINESS ADMIN (INCL MGMT	18	47	26660	24948	*	*	*	169	431	23491	23096	29500	23000	17000
DISTRIBUTION MANAGEMENT	5	5	28500	28500	*	*	*	7	8	27743	27613	*	*	*
ECONOM & FINANCE (BANKING	67	87	26595	26679	31000	26500	21000	156	464	24899	25002	30000	26000	19000
HOTEL/RESTAURANT MGMT.	3	9	20833	20061	*	*	*	7	38	20643	21097	*	*	*
HUMAN RSRCS (incl LABOR R	4	8	27000	25375	*	*	*	8	46	25963	24027	*	*	*
MANAGEMENT INFO SYSTEMS	5	17	30022	29077	*	*	*	53	164	28422	27781	32000	28008	25740
MARKETING/MARK MGMT (RESR	50	69	25403	25528	29000	25000	21000	162	456	24187	23540	28400	24150	18000
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	5	9	25800	22433	*	*	*	21	35	22838	21767	25000	23000	19000
COMMUNICATIONS	19	23	21918	21644	*	*	*	52	104	21714	21583	28500	21800	16000
JOURNALISM	17	18	20481	20510	*	*	*	39	59	19232	18833	25000	18000	14000
TELECOMMUN/BROADCASTING	7	8	26571	26250	*	*	*	9	17	24551	23106	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	5	27	15851	18665	*	*	*	45	191	19282	19937	23000	20575	13250
PRE-ELEMENTARY EDUCATION	+	+	+	+				6	25	20943	17139	*	*	*
PHYSICAL EDUCATION	+	1	+	16305				5	21	17275	19120	*	*	*
SPECIAL EDUCATION	+	2	+	23000				6	36	24331	23017	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				3	9	17933	19411	*	*	*
TEXTILES & CLOTHING	13	13	20015	20015	*	*	*	14	23	20300	20978	*	*	*
MERCHANDISING MANAGEMENT	1	3	23500	21833	*	*	*	18	24	22194	21388	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	5	18975	19484	*	*	*	7	15	21864	21434	*	*	*
LETTERS (incl English, Li	6	13	21833	22346	*	*	*	17	52	20436	21681	*	*	*
VISUAL & PERFORMING ARTS	12	14	16889	17767	*	*	*	22	42	18459	19738	22700	18225	14000
HUMANITIES - OTHER	9	10	23387	23248	*	*	*	16	32	22365	21856	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	8	9	20157	19650	*	*	*	25	37	20954	21057	25000	19500	15996
HISTORY	2	7	15500	18034	*	*	*	6	24	21000	20447	*	*	*
POLITICAL SCIENCE/GOVT	8	13	20575	21540	*	*	*	28	60	21355	21665	27050	22000	17000
PSYCHOLOGY	17	20	19669	19419	*	*	*	40	74	18952	18802	24000	18500	13000
SOCIOLOGY	2	8	20000	20150	*	*	*	20	38	18680	18943	22000	19100	14400
SOCIAL SCIENCES-OTHER	7	12	18759	19205	*	*	*	24	56	19651	19088	24000	19835	16000
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	6	23040	28110	*	*	*	42	74	30529	30318	33674	30160	26252
AGRICULTURAL	1	1	25000	25000	*	*	*	10	17	31350	31471	*	*	*
ARCHITECTURAL	+	1	+	29700				3	26	28887	30727	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	30000	30000	*	*	*	2	4	31000	26875	*	*	*
CHEMICAL	31	120	37665	37985	39500	38000	35400	297	685	37177	36990	39500	37500	35100
CIVIL	10	50	28881	31054	*	*	*	166	390	28835	29798	33000	28740	24912
COMPUTER	5	10	32460	34270	*	*	*	42	73	33067	32056	36360	34000	27500
ELECTRICAL/ELECTRONIC	25	94	33523	33073	36500	34500	31490	311	737	33372	32943	37200	33600	29600

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				1	2	$33000	$29700	*	*	*
INDUSTRIAL	11	14	$33875	$33673	*	*	*	105	164	32494	32058	$35000	$33000	$29000
MECHANICAL	44	144	34328	34333	$37200	$34500	$31500	385	891	33948	33897	37700	34000	30000
METALLURGICAL	8	9	33643	33904	*	*	*	30	54	34002	33803	35520	33600	31200
MINING (INCL GEOLOGICAL)	+	+	+	+				18	32	31153	31018	*	*	*
NUCLEAR	+	+	+	+				8	9	32919	32895	*	*	*
PETROLEUM	+	22	+	40664				9	123	40333	38486	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	4	10	30175	29770	*	*	*	32	97	28677	27814	33600	28750	23060
INDUSTRIAL TECHNOLOGY	1	3	32000	31500	*	*	*	8	12	24500	26042	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	3	15	23917	22263	*	*	*	8	43	23469	21949	*	*	*
ANIMAL SCIENCES	5	8	19080	20805	*	*	*	14	23	19936	21528	*	*	*
PLANT SCIENCES	2	2	20000	20000	*	*	*	5	6	18096	21413	*	*	*
NATURAL RESOURCES	+	1	+	28080				3	8	18760	21095	*	*	*
OTHER AGRICULTURAL SCIENC	1	5	20000	24338	*	*	*	3	23	19700	25440	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	29	47	30776	31146	34800	32000	24000	171	395	29900	30153	34512	30000	25000
COMPUTER PROGRAMMING	+	+	+	+				6	15	26023	29123	*	*	*
INFORMATION SCIENCES & SY	21	22	30826	30948	33500	31500	28923	47	102	30133	28800	33600	30600	26400
SYSTEMS ANALYSIS	1	2	25000	23500	*	*	*	1	3	25000	21867	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	2	10	26250	29696	*	*	*	6	59	23730	27774	*	*	*
HEALTH SCIENCES	1	1	24500	24500	*	*	*	7	26	22100	20944	*	*	*
NURSING	3	3	25333	25333	*	*	*	28	55	25444	27964	31500	24500	20000
PHARMACY	+	21	+	40099				+	27	+	39633			
SCIENCES														
ACTUARIAL	2	2	22750	22750	*	*	*	4	4	25225	25225	*	*	*
ARCHITECTURAL & ENVIRONME	1	1	25000	25000	*	*	*	3	15	23167	25927	*	*	*
BIOLOGICAL	4	7	21948	21902	*	*	*	9	30	21532	20410	*	*	*
CHEMISTRY	1	2	33180	28840	*	*	*	23	37	27802	27625	32400	30000	19760
GEOLOGY & GEOLOGICAL SCI	1	3	25000	23267	*	*	*	8	17	27013	27691	*	*	*
MATHEMATICS	4	8	19935	21746	*	*	*	15	61	23197	25595	*	*	*
PHYSICS	+	+	+	+				3	13	25533	28176	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	18400				+	4	+	20637			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	843	1525						3521	8559					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	291	371	$28737	$28512	$32000	$28500	$26500	566	1234	$27840	$27135	$31000	$27500	$25000
ACCOUNTING (PRIVATE)	41	55	28140	27180	32000	29000	25500	141	396	24776	24744	29500	25800	17200
COMMERCIAL BANKING (CNSMR	1	5	25000	25600	*	*	*	4	28	22000	21850	*	*	*
COMMERCIAL BANKING (LENDG	9	10	24222	24920	*	*	*	19	34	22527	23065	*	*	*
INVESTMT BANKING (CORP FN	+	+	+	+				2	13	22000	25577	*	*	*
INVESTMT BANKMG (M & A)	+	+	+	+				+	1	+	24000			
INVESTMT BANKG (REAL EST)	1	1	20000	20000	*	*	*	1	4	20000	18875	*	*	*
INVESTMT BANKG (SALES & T	+	+	+	+				3	11	25667	23963	*	*	*
FINANCIAL/TREASURY ANALYS	21	30	28607	28731	30000	29500	26000	64	167	26564	26242	30500	27798	20000
PORTFOLIO MGMT/BROKERAGE	+	+	+	+				2	16	16500	21160	*	*	*
UNDERWRITING	11	16	24136	24000	*	*	*	32	71	23660	23705	27000	24000	20000
INSURANCE - CLAIMS	2	6	16860	19849	*	*	*	23	51	20924	22344	25000	21650	16000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	3	4	14860	17145	*	*	*	11	14	19793	19295	*	*	*
MEDIA PLANNING	1	1	35000	35000	*	*	*	2	5	31900	25460	*	*	*
REPORTING	+	+	+	+				5	13	14367	14975	*	*	*
PRODUCTION	6	7	18407	21377	*	*	*	22	35	25554	24503	34000	25750	15000
PUBLIC RELATIONS	9	11	19113	20603	*	*	*	16	30	19963	19384	*	*	*
WRITING / EDITING	5	7	20120	21586	*	*	*	12	20	18092	19635	*	*	*
MARKETING														
ADVERTISING	4	5	19375	18800	*	*	*	6	17	19417	20135	*	*	*
BRAND/PRODUCT MANAGEMENT	8	11	18216	19066	*	*	*	19	68	22784	23855	*	*	*
BUYER/MERCHANDISING	35	37	21879	21831	27000	21500	19500	65	99	22328	22841	27000	22750	18000
DISTRIBUTION	6	8	30083	29558	*	*	*	12	30	29208	26709	*	*	*
MARKET RESEARCH	+	2	+	27500				15	39	24020	25261	*	*	*
PURCHASING	3	3	29293	29293	*	*	*	7	17	25669	24787	*	*	*
SALES	63	87	25983	25831	32100	26000	19848	212	488	25826	24882	32000	25000	19848
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	3	3	21000	21000	*	*	*	17	19	19354	19870	*	*	*
FINANC,TAXA, MONETARY POL	3	4	20300	20725	*	*	*	9	42	20969	22802	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				1	7	17600	22056	*	*	*
LAW ENFORCEMENT	4	6	21835	21723	*	*	*	18	25	23292	22986	*	*	*
MILITARY	3	3	23667	23667	*	*	*	9	26	25800	23803	*	*	*
NATIONAL SECURITY	+	3	+	16867				1	7	23000	20229	*	*	*
URBAN / REGIONAL PLANNING	2	4	15632	17892	*	*	*	2	7	15632	17261	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	24500			
DESIGN / CONSTRUCT	19	63	33212	32387	*	*	*	188	440	30499	30781	36000	30000	24912
ENVIRONMENTAL/SANITATION	+	13	+	31084				27	81	28878	30503	36000	29000	20800
MANUFACTURING/INDUSTRIAL	36	69	33785	34221	37200	34500	31000	301	480	33985	33740	37500	34200	30160
SYSTEMS / PROGRAMMING	3	14	34640	33901	*	*	*	34	109	J2217	32129	34800	33000	29000
POWER SYSTEMS	3	9	29100	30940	*	*	*	54	108	33048	32930	34500	33435	31276
SOFTWARE DESIGN & DEVELOP	3	17	32108	33648	*	*	*	34	91	32331	32469	36000	32500	29380
HARDWARE DESIGN & DEVELOP	10	27	34236	32988	*	*	*	45	94	34339	33354	36720	34800	31200

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	11	32	$34779	$34059	*	*	*	89	173	$35050	$33937	$38400	$35800	$31400
TESTING	4	16	32025	31264	*	*	*	33	82	31263	30457	36000	31460	25000
PROCESS ENGINEERING	13	101	36657	38696	*	*	*	193	553	37096	37480	39300	37500	35400
PROJECT ENGINEERING	2	47	32250	36312	*	*	*	120	403	33705	34231	38500	34000	28000
OTHER ENGINEERING	31	67	34494	33239	$38004	$34620	$30420	284	714	32829	32598	37500	33350	27600
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22000				8	19	27897	24503	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				1	2	23832	23916	*	*	*
MEDICAL TECHNOLOGY	4	4	23925	23925	*	*	*	9	28	23022	24349	*	*	*
NURSES / PERSONAL CARE	4	4	22120	22120	*	*	*	25	51	24586	27158	30000	24000	20000
OCCUPATIONAL THERAPY	+	5	+	28360				2	17	34290	29035	*	*	*
PHARMACIST	+	22	+	39483				+	28	+	39165			
PHYSICAL THERAPY	1	2	22090	25545	*	*	*	2	4	17765	19045	*	*	*
RESPIRATORY THERAPY	+	2	+	36828				1	3	34000	35885	*	*	*
OTHER HEALTH RELATED	4	5	20890	20876	*	*	*	14	53	19780	24256	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	2	3	20360	21240	*	*	*	7	15	21660	20661	*	*	*
COUNSELING	4	8	16175	15363	*	*	*	18	41	17589	16686	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	1	+	15240			
SOCIAL WORK	5	6	19490	20408	*	*	*	14	29	17740	16927	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	33	43	30626	30559	34750	31500	26000	137	305	28342	28420	33700	28500	23000
INFORMATION SYSTEMS	7	13	31314	31862	*	*	*	48	107	30663	29174	35000	31450	26500
SYSTEMS ANALYSIS & DESIGN	8	15	29658	30872	*	*	*	66	191	29851	29761	34700	30000	25500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	2	28000	30000	*	*	*	5	10	30648	30424	*	*	*
AGRICULTURE/NAT'L RESOURC	8	19	19425	21821	*	*	*	26	55	20395	21431	25000	20000	17500
ARCHITECTURE	1	1	25000	25000	*	*	*	2	7	25000	25057	*	*	*
CONSULTING	23	38	29591	29047	33500	30000	26000	83	175	29094	28662	33400	29000	26000
HUMAN RESRCS /INDUS RELS	5	6	26640	25033	*	*	*	16	50	23150	22429	*	*	*
MANAGEMENT TRAINEE	54	100	23580	22954	30000	23750	17000	213	594	22164	22256	30000	22000	16000
MATH/STATISTICIANS	+	3	+	20747				1	16	31200	23501	*	*	*
PARALEGAL	+	+	+	+				1	5	16000	19000	*	*	*
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	5	+	24400			
RESEARCHERS - TECHNICAL	+	+	+	+				11	16	29477	29153	*	*	*
TEACHING	9	42	18504	19721	*	*	*	91	366	20322	20511	23600	21000	14000
TOTALS	843	1525						3521	8559					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	15	$35500	$37500	*	*	*	11	142	$33255	$31118	*	*	*
MBA--NON-TECH	18	38	37030	36570	*	*	*	45	156	34530	33870	$43200	$33000	$27500
MBA--TECH	6	7	55100	50757	*	*	*	8	20	49450	39435	*	*	*
MS-BUSINESS	6	6	50654	50654	*	*	*	6	7	50654	49132	*	*	*
ECONOMICS & FINANCE (BANK	28	28	44118	44118	$49000	$44000	$37000	29	34	43511	42209	49000	43000	37000
HUMAN RESOURCES (INCL LAB	+	1	+	35500				+	6	+	28817			
MANAGEMENT INFORMATION SY	+	+	+	+				+	7	+	33886			
MARKETING/MKTNG MGT (RESE	11	12	46631	45745	*	*	*	12	14	46103	45088	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	1	+	32800				1	6	30960	27460	*	*	*
JOURNALISM	1	1	21500	21500	*	*	*	2	2	21500	21500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				3	15	30846	24187	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				1	26	27000	24472	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	4	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				1	9	24875	23896	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	16650			
LETTERS	+	+	+	+				+	4	+	23500			
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	21163			
HUMANITIES - OTHER	2	2	35000	35000	*	*	*	3	3	35000	35000	*	*	*
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	1	1	12600	12600	*	*	*	8	9	23826	23945	*	*	*
SOCIOLOGY	+	1	+	28000				1	3	24000	24267	*	*	*
SOCIAL SCIENCES - OTHER	1	2	21000	25500	*	*	*	10	13	32508	30853	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	1	+	40000				6	8	34770	35640	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	8	40800	40934	*	*	*	11	25	39500	39818	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	1	10	$31500	$35110	*	*	*	38	60	$34100	$34900	$38200	$34000	$29580
COMPUTER	+	1	+	35200				+	2	+	37400			
ELECTRICAL/ELECTRONIC	12	21	41308	41129	*	*	*	49	86	38654	38078	44000	38900	34000
INDUSTRIAL	+	+	+	+				11	18	37241	36437	*	*	*
MECHANICAL	4	10	36825	36704	*	*	*	39	82	39983	38000	47800	39300	35000
METALLURGICAL	+	+	+	+				7	16	37890	38014	*	*	*
MINING & MINERAL	+	+	+	+				11	13	33755	35085	*	*	*
NUCLEAR	+	+	+	+				2	2	37800	37800	*	*	*
PETROLEUM	+	4	+	42300				+	22	+	43523			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	2	+	21091			
HEALTH SCIENCES	1	1	25000	25000	*	*	*	1	4	25000	26500	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	5	26000	27239	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	1	+	28080			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				6	7	34233	32486	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	2	+	45500				30	59	36338	36904	43200	36950	30000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				1	25	25000	36393	*	*	*
MATHEMATICS (INCL ACTUARI	+	1	+	35000				3	8	29667	26900	*	*	*
PHYSICS	+	+	+	+				+	3	+	27219			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	95	174						357	939					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	31	35	$53507	$51463	$60000	$53000	$44000
MBA--TECH	8	8	54688	54688	*	*	*
OVER 2 TO 4 YEARS							
MBA--NON-TECH	28	33	54786	53455	65500	55000	45000
MBA--TECH	24	27	57743	57141	70000	56000	50000
OVER 4 YEARS							
MBA--NON-TECH	18	20	59183	57315	*	*	*
MBA--TECH	12	14	56500	54693	*	*	*
TOTALS	121	137					

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	51	72	$46566	$44058	$57000	$48000	$31000
MBA--TECH	15	15	47100	47100	*	*	*
OVER 2 TO 4 YEARS							
MBA--NON-TECH	39	73	50577	45901	65000	50000	36000
MBA--TECH	25	30	57313	55584	70000	55000	47000
OVER 4 YEARS							
MBA--NON-TECH	29	69	51207	47032	70000	52000	31500
MBA--TECH	14	30	52614	48400	*	*	*
TOTALS	173	289					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	+	+	+				3	5	$48667	$54220	*	*	*
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	1	1	$43000	$43000	*	*	*	1	5	43000	37214	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	1	+	45739				1	2	28000	36870	*	*	*
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	3	3	50000	50000	*	*	*	4	5	50000	50540	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	46027			
CHEMICAL	+	3	+	53820				5	12	54312	52177	*	*	*
CIVIL	+	+	+	+				3	5	42667	41399	*	*	*
COMPUTER	1	1	45000	45000	*	*	*	2	2	52250	52250	*	*	*
ELECTRICAL/ELECTRONIC	1	1	36000	36000	*	*	*	3	9	52000	56133	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				1	1	54000	54000	*	*	*
MECHANICAL	1	1	36000	36000	*	*	*	3	3	43468	43468	*	*	*
METALLURGICAL	3	3	47000	47000	*	*	*	5	8	45888	45930	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	36000	36000	*	*	*
BIOLOGICAL	+	+	+	+				+	1	+	33550			
CHEMISTRY	1	3	52800	49000	*	*	*	31	34	49401	49060	$52800	$50300	$46000
GEOLOGICAL (INCL GEOPHYS)	+	2	+	56000				+	7	+	50549			
MATHEMATICS	1	1	54400	54400	*	*	*	4	6	39850	38483	*	*	*
PHYSICS	1	1	40000	40000	*	*	*	2	2	40000	40000	*	*	*
POLYMER	+	1	+	53400				+	1	+	53400			
TOTALS	13	22						69	114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27792 536 38500/25000			27250 9	23500 2	22833 3		18640 2	27000 1
BUSINESS ADMIN (INCL MGMT	21120 1	30000 1		19720 4	18375 4		29667 3	27300 5	18000 1
ECONOM & FINANCE (BANKING	30929 7			24502 23 40000/21000	22000 2		23600 2	26774 19	21600 1
MANAGEMENT INFO SYSTEMS	26500 1					28855 1	28233 3	29000 4	
MARKETING/MARK MGMT (RESR				22500 1	24000 1		22500 2	23500 3	
ADVERTISING		22333 6			21000 1	23400 4			
COMMUNICATIONS		19000 4		22000 1		23000 2	23500 3	26500 1	20000 1
JOURNALISM		17714 6		22000 1		17232 3	18333 3	22000 1	
TELECOMMUN/BROADCASTING						18480 2			
FOREIGN LANGUAGES		31500 1	22100 1						
LETTERS (incl English, Li				18000 1		19000 1			
VISUAL & PERFORMING ARTS		13500 1							
HUMANITIES - OTHER		12480 1		40000 1					
HISTORY						24000 1	16000 1		
POLITICAL SCIENCE/GOVT				22000 2	16000 1	17000 1	28900 1		
PSYCHOLOGY						35000 1			22000 1
SOCIAL SCIENCES-OTHER						20000 1	25000 1	20800 1	14560 1
AEROSPACE & AERONAUTICAL								31900 3	
ARCHITECTURAL									29580 2
CHEMICAL								35163 6	
CIVIL								28966 38 33000/27000	28623 15
COMPUTER						36500 2	25000 2	28833 3	30000 1
ELECTRICAL/ELECTRONIC						35117 12	30463 8	30893 23 36800/28500	32333 6

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INDUSTRIAL						31767 3	32400 1	30967 6	32500 2
MECHANICAL							33750 2	32376 13	32150 4
METALLURGICAL									33000 1
MINING (INCL GEOLOGICAL)								30610 10	26400 1
NUCLEAR								33200 2	
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY								29000 1	
AGRIBUSINESS								23000 1	
ANIMAL SCIENCES								21500 1	
COMPUTER SCIENCE	28675 4			28704 1		31800 14	27356 23 34800/23000	29766 14	
INFORMATION SCIENCES & SY	26500 2					30100 3	26250 4	32286 7	
SYSTEMS ANALYSIS								25000 1	
ACTUARIAL								28000 1	
GEOLOGY & GEOLOGICAL SCI									24400 5
MATHEMATICS							27800 1	34800 1	
PHYSICS							19000 1		

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24299 13	16500 1	25500 4	25571 21 29100/23400		22375 4			20000 1
BUSINESS ADMIN (INCL MGMT	18871 7	24000 2	16500 2	24258 21 33000/21000		20453 39 28000/18000	22500 1		
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING	18678 9		22000 1	22890 21 27000/20000		21538 8			
HOTEL/RESTAURANT MGMT.		17167 3	23250 4						
HUMAN RSRCS (incl LABOR R				24700 1					
MANAGEMENT INFO SYSTEMS	29100 2			27192 5		26431 5			27300 1
MARKETING/MARK MGMT (RESR	18933 6		20000 1	24717 12		23174 46 45000/19500			30000 1
ADVERTISING	36000 1			25000 1		19375 4			
COMMUNICATIONS		18000 1		23520 5		21392 6			
JOURNALISM	25000 1			21750 2		22750 4			15912 7
TELECOMMUN/BROADCASTING			23000 2			22500 1			
HUMAN ECOLOGY (HOME ECONO				15300 1		19250 2			
TEXTILES & CLOTHING						19862 13			
MERCHANDISING MANAGEMENT						22194 18			
FOREIGN LANGUAGES				21600 1			25000 1		
LETTERS (incl English, Li	25000 1			24000 1		15500 4			15200 1
VISUAL & PERFORMING ARTS		15000 1				13833 3			15248 2
HUMANITIES - OTHER				26000 3		21600 3		25000 1	
CRIMINAL JUSTICE				20000 1	19833 3	13852 1		23000 1	
HISTORY						15000 1			
POLITICAL SCIENCE/GOVT				22200 1	11440 2	21000 5			26525 2
PSYCHOLOGY		12050 1	17000 1	17850 2		18938 4		21000 1	

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIOLOGY	20000 1		19250 2	19000 1		19400 2	14000 1	23000 1	
SOCIAL SCIENCES-OTHER				23500 1		20000 1			
COMPUTER				24000 1		26500 1			
ELECTRICAL/ELECTRONIC						26500 1			
INDUSTRIAL				25000 1					
MECHANICAL						33000 2			
ENGINEERING TECHNOLOGY									28000 1
AGRIBUSINESS						17750 1			
PLANT SCIENCES						12480 1			
NATURAL RESOURCES						20000 1			
COMPUTER SCIENCE	27955 9		22500 1	27034 9		26500 3			24500 2
COMPUTER PROGRAMMING				27000 1		27750 2			
INFORMATION SCIENCES & SY				28923 1					
ACTUARIAL				24300 3					
BIOLOGICAL						21333 3			
CHEMISTRY									15600 1
MATHEMATICS				24260 4		21750 2			

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	21333 3		21563 7	24613 3		20232 3	23526 6		24474 7
BUSINESS ADMIN (INCL MGMT		21493 3	20500 2	24750 2		21711 3	19750 2	20000 1	30000 1
DISTRIBUTION MANAGEMENT			26000 1			22500 1			
ECONOM & FINANCE (BANKING			18500 2	22000 1		20483 7	22258 4		
HUMAN RSRCS (incl LABOR R							24500 1		
MANAGEMENT INFO SYSTEMS		23040 1	29400 1	28525 4	28900 1		28000 1		
MARKETING/MARK MGMT (RESR			20333 3	21160 3		22100 1	20000 1		27500 2
COMMUNICATIONS	10900 1		21125 4	20460 4	21500 2	35000 1		21250 2	19000 1
JOURNALISM	22000 1				16500 2				
ELEMENTARY EDUCATION					19359 44 27000/13250				
PRE-ELEMENTARY EDUCATION					21915 4				
PHYSICAL EDUCATION					18234 4			13440 1	
SPECIAL EDUCATION					24331 6				
FOREIGN LANGUAGES					17617 3				
LETTERS (incl English, Li					23452 4	27000 1			12700 2
VISUAL & PERFORMING ARTS				15750 2	20648 8			18600 1	18720 1
HUMANITIES - OTHER					21019 3			21500 2	
CRIMINAL JUSTICE					15013 1	12000 1	22833 15		
HISTORY					22000 1				
POLITICAL SCIENCE/GOVT						21333 3	18640 3		
PSYCHOLOGY					19833 3		13200 1	17067 3	16314 5
SOCIOLOGY							27000 1	19000 1	18636 3
SOCIAL SCIENCES-OTHER	15000 1		25000 1		20387 4	24000 2	17987 5		17750 2

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AEROSPACE & AERONAUTICAL		30000 1				28364 6			
CHEMICAL		34700 2	24812 1	30000 1					
CIVIL		28800 1	25227 19	32179 8		25863 8	27770 38 35090/25000		
COMPUTER		28500 1		35000 1		38637 1	28500 1		
ELECTRICAL/ELECTRONIC		35480 6		33097 43 39000/31800		29038 11	31250 2		
INDUSTRIAL				32875 3		25042 2			
MECHANICAL		32625 4		31701 19		27715 7			
METALLURGICAL				50400 1			26000 1		
NUCLEAR				33200 2		26252 1	33500 1		
ENGINEERING TECHNOLOGY					31500 1			19500 1	
ANIMAL SCIENCES					18000 1	22200 1			
COMPUTER SCIENCE		31080 5	29400 1	33647 3		28985 3	23867 3		29000 1
COMPUTER PROGRAMMING			29400 1						
INFORMATION SCIENCES & SY				29500 1		20195 1			28000 2
ALLIED HEALTH					21940 2			26833 3	18000 1
HEALTH SCIENCES								23440 5	17500 1
NURSING							22175 1	24926 25 35000/20000	33555 2
ARCHITECTURAL & ENVIRONME					25000 2				
BIOLOGICAL		16000 1			21000 1			25000 1	
CHEMISTRY		23880 2			13039 2				
GEOLOGY & GEOLOGICAL SCI		21600 1				33000 1			
MATHEMATICS					19493 4		13650 1	22000 1	
PHYSICS						24000 1			

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING				25500 1		25000 2	31250 2	19500 1	28718 11
BUSINESS ADMIN (INCL MGMT							28783 6	18333 3	29090 9
DISTRIBUTION MANAGEMENT							29200 2		29500 1
ECONOM & FINANCE (BANKING					24180 1		29129 9	25800 1	29480 4
HUMAN RSRCS (incl LABOR R								27000 2	30000 1
MANAGEMENT INFO SYSTEMS					25410 6	31000 1			32452 5
MARKETING/MARK MGMT (RESR					23920 1		28080 5	20000 1	27083 12
ADVERTISING									23000 1
COMMUNICATIONS			15000 1	16645 1		21600 1	28100 2	20000 1	30000 1
JOURNALISM						13000 1			34000 1
TELECOMMUN/BROADCASTING							30000 2		30000 1
ELEMENTARY EDUCATION	15896 1								
PRE-ELEMENTARY EDUCATION	20000 1								
LETTERS (incl English, Li							38000 1		
VISUAL & PERFORMING ARTS			28000 1						
CRIMINAL JUSTICE			16000 1						
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT			22000 1						22750 2
PSYCHOLOGY	17020 3		18275 10						32796 1
SOCIOLOGY	18000 1		16100 4						
SOCIAL SCIENCES-OTHER			22200 1	18000 1					
AEROSPACE & AERONAUTICAL					30558 24 32004/29496				
AGRICULTURAL						25000 2	33317 6		

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ARCHITECTURAL								27500 1	
CHEMICAL					35220 2	36320 5	35457 7		37004 138 41500/35820
CIVIL					29500 1		29947 3	30200 6	34776 1
COMPUTER					31070 2				33292 3
ELECTRICAL/ELECTRONIC					31677 26 35100/30160		33948 36 37200/32300		36242 11
INDUSTRIAL					24000 1		32907 20 40000/31000	34530 2	34195 12
MECHANICAL					31114 25 36000/29000	34276 5	33361 88 38500/31000	41400 1	35933 31 38600/34200
METALLURGICAL							34900 3		
MINING (INCL GEOLOGICAL)							26400 1		
ENGINEERING TECHNOLOGY					29738 8		28667 3	27525 4	
INDUSTRIAL TECHNOLOGY					31200 1		25200 4		
AGRIBUSINESS	22000 1					23250 4			
ANIMAL SCIENCES	25000 1					18875 8			
PLANT SCIENCES						20000 1			
COMPUTER SCIENCE					28052 10		28450 4		33879 6
COMPUTER PROGRAMMING	20238 1								
INFORMATION SCIENCES & SY							28800 4		32944 8
HEALTH SCIENCES				20000 1					
ARCHITECTURAL & ENVIRONME								19500 1	
BIOLOGICAL						26000 1			20000 1
CHEMISTRY									30427 16
MATHEMATICS							31200 1		

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31607 7	28424 9	29050 5	28000 1	18600 2		29500 1	25000 2	28380 25 35000/27000
BUSINESS ADMIN (INCL MGMT	28333 3	27629 7	28308 13	32000 1	20950 4		27900 2		29750 2
DISTRIBUTION MANAGEMENT		33800 1							
ECONOM & FINANCE (BANKING	28125 4	28929 7	32000 1	26313 4	27000 1		23800 2	25400 2	30699 5
HUMAN RSRCS (incl LABOR R							23000 1		25750 2
MANAGEMENT INFO SYSTEMS	29975 2	28008 1	28000 2	33000 1		27600 1	29800 2		
MARKETING/MARK MGMT (RESR	26270 10	24513 4	26488 10	24080 5			27000 3	24563 4	30000 1
ADVERTISING				25000 1	25000 1				
COMMUNICATIONS			27000 1	18000 1					
JOURNALISM			22050 2						
TELECOMMUN/BROADCASTING			25500 1						
TEXTILES & CLOTHING	26000 1								
VISUAL & PERFORMING ARTS	19600 1								
HUMANITIES - OTHER			20000 1	11500 1					
CRIMINAL JUSTICE								22000 1	
POLITICAL SCIENCE/GOVT			24500 1						
PSYCHOLOGY									24504 1
SOCIAL SCIENCES-OTHER						12584 1			
AEROSPACE & AERONAUTICAL	29750 2			37500 2	23040 1				35700 2
AGRICULTURAL			33600 1						30000 1
BIOENGINEERING & BIOMEDIC		32000 1							
CHEMICAL		33080 3	37078 24 40250/35000	38180 10	36000 2		31667 3	36757 7	38465 83 43000/36000
CIVIL		31800 2			28703 6	32220 3	35500 1	34800 1	34164 11

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
COMPUTER	36104 10	34416 9						31800 1	34533 3
ELECTRICAL/ELECTRONIC	34271 19	33014 51 38700/31000	34350 2	37417 3	34973 10	38000 1	37500 1	36980 10	36671 17
INDUSTRIAL	32790 2	32299 17	33497 6	33000 1	33531 7	35400 1	30000 1	33800 5	
MECHANICAL		33399 39 37500/31000	34873 15	36660 10	32346 26 36000/28500		33367 6	36354 13	37342 55 54487/33500
METALLURGICAL		31750 2			33876 18			34800 2	
MINING (INCL GEOLOGICAL)						33591 5			33900 1
NUCLEAR		35400 2							
PETROLEUM									40375 8
ENGINEERING TECHNOLOGY		29400 4			27250 2			31000 1	34000 1
INDUSTRIAL TECHNOLOGY			32000 1						
AGRIBUSINESS									32000 1
ANIMAL SCIENCES			27000 1						
OTHER AGRICULTURAL SCIENC			19700 3						
COMPUTER SCIENCE	30201 13	32712 20 34890/31000	31500 1	34800 1	32400 1		31950 2	32400 2	34000 10
INFORMATION SCIENCES & SY	31733 6	30500 2							29533 6
BIOLOGICAL								21792 1	
CHEMISTRY			30000 1						
GEOLOGY & GEOLOGICAL SCI									39500 1
PHYSICS									33600 1

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING				12000 1		26000 1	20433 6
BUSINESS ADMIN (INCL MGMT	22900 1		26258 3		16667 3	22000 1	21667 6
ECONOM & FINANCE (BANKING	23750 2			26100 1	31000 1	16000 1	22133 3
MANAGEMENT INFO SYSTEMS			31700 2				
MARKETING/MARK MGMT (RESR	24700 3		27000 2	21600 1	26767 3	26000 1	22146 13
ADVERTISING							19500 1
COMMUNICATIONS						28500 1	18167 3
JOURNALISM						18000 1	19360 3
PRE-ELEMENTARY EDUCATION							18000 1
VISUAL & PERFORMING ARTS							24000 1
HISTORY							25000 1
POLITICAL SCIENCE/GOVT	35000 1						21000 2
PSYCHOLOGY						24000 1	19000 1
SOCIOLOGY	22000 1						14000 1
AEROSPACE & AERONAUTICAL							24000 1
BIOENGINEERING & BIOMEDIC			30000 1				
CHEMICAL			38400 1	36940 1			36300 1
CIVIL						28080 1	28933 3
ELECTRICAL/ELECTRONIC						33933 3	31589 9
ENIVRONMENTAL ENGINEERING	33000 1						
INDUSTRIAL	33000 1			30500 1		32353 8	29000 2
MECHANICAL		35000 1	33783 3	33600 1		36450 2	32077 13
METALLURGICAL				31550 2			

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ENGINEERING TECHNOLOGY	23530 2		37500 1				27000 2
INDUSTRIAL TECHNOLOGY							16000 2
ANIMAL SCIENCES							14400 1
PLANT SCIENCES							19333 3
NATURAL RESOURCES							18140 2
COMPUTER SCIENCE		30000 1	28300 2				30360 2
COMPUTER PROGRAMMING					24000 1		
CHEMISTRY						33180 1	

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27817 545 38500/25000	20188 20 31500/13500	22100 1	24562 43 40000/20000	20500 11	22031 20 35000/15000	24279 19	26063 36 31000/22000	20527 6
BACHELOR - TECHNICAL	27950 6			28704 1		33094 34 39200/29500	27966 42 36500/23000	30440 131 38500/27500	29671 38 42000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21802 41 36000/16000	17894 9	21853 17	24057 101 34000/20000	16476 5	21337 175 45000/16500	20500 3	23000 4	19162 15
BACHELOR - TECHNICAL	27955 9		22500 1	25908 20 35040/22000		24219 17			23150 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	18650 6	21880 4	21659 21 29400/16000	22961 19	20181 90 36415/14800	21731 23 35000/16973	21768 40 37000/17600	18885 11	20517 24 34000/15000
BACHELOR - TECHNICAL		30868 24 39200/21600	25588 22 29400/24144	32851 82 50400/29500	20648 13	27717 43 38637/24000	27358 48 35090/24752	24649 36 35000/19500	26801 7

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17493 6		18718 20 32000/14400	20048 3	25070 8	23120 5	29323 29 38000/26500	21589 9	28754 50 34776/23000
BACHELOR - TECHNICAL	22413 3			20000 1	30705 100 38400/28560	26653 26 37600/18000	32956 180 40000/29640	29917 15	35849 227 41500/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28107 28 35000/26000	27985 29 33800/24500	27222 37 35500/24240	24877 15	21625 8	20092 2	26955 11	24561 9	28569 36 36000/26000
BACHELOR - TECHNICAL	33082 52 42000/28600	32941 152 38700/30840	34470 55 40250/31200	37165 27 40000/34800	32731 73 37200/28860	33802 10	33007 14	35407 43 39000/33000	37133 201 54487/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25188 8		28025 7	19900 3	23043 7	22929 7	
BACHELOR - TECHNICAL	28265 4	32500 2	32981 8	32828 5	24000 1	32985 15	

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27841 551 38500/25000	25164 114 35200/18000	-	28000 1	23000 1				26781 15
BUSINESS ADMIN (INCL MGMT	22040 3	21583 6	20500 2	14940 2					26204 12
ECONOM & FINANCE (BANKING	30467 9	27291 11	25000 1	25185 11	21000 1		20000 1	24000 1	26554 32 36000/21600
MANAGEMENT INFO SYSTEMS									29100 2
MARKETING/MARK MGMT (RESR		20550 2						24000 1	18000 1
ADVERTISING				21000 1					36000 1
COMMUNICATIONS		19000 2		19323 2					
JOURNALISM		16500 4							
POLITICAL SCIENCE/GOVT		35000 1	22000 1	22000 1					
PSYCHOLOGY									22000 1
SOCIAL SCIENCES-OTHER		15000 1							
CIVIL								29000 1	
COMPUTER SCIENCE	24000 1								
INFORMATION SCIENCES & SY	26500 2								
MATHEMATICS				11440 1					

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		27996 1	21700 2						
BUSINESS ADMIN (INCL MGMT		24176 11	20938 4						
ECONOM & FINANCE (BANKING		22600 8	20462 6						
MARKETING/MARK MGMT (RESR	18000 1	24667 3	16000 1						
ADVERTISING							26667 3		21000 2
COMMUNICATIONS		27100 2	23500 2	17250 2	28800 1		22773 6	20925 8	20550 2
JOURNALISM			21750 2	12584 1		14969 4	10700 1	19750 4	17240 5
TELECOMMUN/BROADCASTING						11960 1	25000 1		
FOREIGN LANGUAGES			21600 1						
LETTERS (incl English, Li		24000 1						19000 1	15 1
VISUAL & PERFORMING ARTS				16050 2			15838 4		
HUMANITIES - OTHER		26000 3		12480 1					
CRIMINAL JUSTICE		20000 1						15013 1	
HISTORY				25000 1					
POLITICAL SCIENCE/GOVT			22200 1	26000 1					17000 1
PSYCHOLOGY		14700 1			35000 1			17000 1	
SOCIOLOGY			21000 1						
SOCIAL SCIENCES-OTHER			23500 1						
INDUSTRIAL			25000 1						
MECHANICAL							35583 6		
METALLURGICAL							33000 1		
ENGINEERING TECHNOLOGY				25020 3					
AGRIBUSINESS								22000 1	

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
COMPUTER SCIENCE			11520 1						
ACTUARIAL		17500 1							
CHEMISTRY									15600 1
MATHEMATICS	15000 1								

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			20000 1				26000 2	25206 2	19174 4
BUSINESS ADMIN (INCL MGMT		24715 5	24188 8	28750 6	20500 2	26696 5	24494 17		
DISTRIBUTION MANAGEMENT				29625 4		29200 1			
ECONOM & FINANCE (BANKING			22583 3		23650 2		23520 23 40000/16000	20165 3	22512 2
HUMAN RSRCS (incl LABOR R							25000 1		
MANAGEMENT INFO SYSTEMS							28000 1		
MARKETING/MARK MGMT (RESR		28500 2	23295 22 28000/20000		20317 6	17000 1	25607 83 45000/22750	20000 1	22100 1
ADVERTISING	18750 2						22844 9		
COMMUNICATIONS	21000 1	18050 2	18000 1				23440 10		
JOURNALISM	19333 3	20793 2	22000 3				28250 2		
TELECOMMUN/BROADCASTING			22500 1				26167 3		
HUMAN ECOLOGY (HOME ECONO							15300 1		
TEXTILES & CLOTHING			18720 10				26000 1		
MERCHANDISING MANAGEMENT			23125 8						
FOREIGN LANGUAGES					31500 1				
LETTERS (incl English, Li							24000 2	27000 1	
VISUAL & PERFORMING ARTS		13645 1					11500 1		
HUMANITIES - OTHER		11500 1	19500 1				40000 1		
CRIMINAL JUSTICE							22000 1	19998 2	20900 1
HISTORY		19500 2					16000 1		
POLITICAL SCIENCE/GOVT		17500 1					24888 4	16133 6	24000 1
PSYCHOLOGY			21300 1		21000 1		22332 3		
SOCIOLOGY			19200 1				20800 2		

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
SOCIAL SCIENCES-OTHER		20000 1		25000 1				17160 2	
AEROSPACE & AERONAUTICAL							37400 1		
CHEMICAL		38500 1		34500 1			36900 1		
CIVIL					36100 1				
ELECTRICAL/ELECTRONIC							29417 6		
INDUSTRIAL			30840 1				31000 8		
MECHANICAL		34500 1			32500 1		32745 15		
ENGINEERING TECHNOLOGY							32000 1		
AGRIBUSINESS							23500 2		
ANIMAL SCIENCES			27000 1				22000 2		
PLANT SCIENCES							12480 1		
COMPUTER SCIENCE					29000 1				
INFORMATION SCIENCES & SY							31500 1		
BIOLOGICAL			19500 2				22500 2		
CHEMISTRY							30855 4		
MATHEMATICS			22000 1						

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT									26700 1
DISTRIBUTION MANAGEMENT			22500 1						
ECONOM & FINANCE (BANKING	17600 1								
HUMAN RSRCS (incl LABOR R									23000 1
COMMUNICATIONS			35000 1						26500 1
HUMANITIES - OTHER		25000 1							
CRIMINAL JUSTICE		22912 12	12000 1	23000 1					
POLITICAL SCIENCE/GOVT			22000 1						
PSYCHOLOGY		21000 1							
SOCIOLOGY		25000 2							
SOCIAL SCIENCES-OTHER		16000 1	24000 2		17614 1			17680 2	
AEROSPACE & AERONAUTICAL							29457 10		31300 8
AGRICULTURAL							33100 3		
ARCHITECTURAL							28887 3		
CHEMICAL							37002 7	37180 5	37234 19
CIVIL							28169 85 37400/24752	28423 11	31500 4
ELECTRICAL/ELECTRONIC		32300 1	37500 1				33446 20 38000/30500		33989 53 38400/30680
ENIVRONMENTAL ENGINEERING									33000 1
INDUSTRIAL									33321 59 40000/31000
MECHANICAL							33503 50 41400/30680	35000 1	34623 126 38600/32000
METALLURGICAL							35200 1		33641 15
MINING (INCL GEOLOGICAL)								28700 4	33900 1
NUCLEAR									32500 1

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY							26233 6		30713 8
INDUSTRIAL TECHNOLOGY							21067 3		25000 2
ANIMAL SCIENCES			22200 1						
CHEMISTRY								32000 1	
GEOLOGY & GEOLOGICAL SCI			33000 1					21333 3	
MATHEMATICS					13650 1				

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28600 3		32000 1		33000 1				
AEROSPACE & AERONAUTICAL			26252 1	29500 1	31813 3	30207 3			30617 13
AGRICULTURAL					38100 1	29667 3		28500 1	33600 1
BIOENGINEERING & BIOMEDIC			32000 1						30000 1
CHEMICAL					37557 35 41500/35820		37367 178 43000/35820	36600 20 39400/34000	36519 24 41000/35000
CIVIL	33600 1	27351 2				29500 2		28767 13	29300 29 36000/26700
COMPUTER	30667 3		32957 6	36678 10	32250 2			33000 2	33642 8
ELECTRICAL/ELECTRONIC	33036 9	32933 37 39000/31276	33895 11	34063 32 37300/31500	32880 14	31567 13	35750 2	34227 23 42000/31750	33435 69 40800/29700
INDUSTRIAL		31500 1					24000 1	36000 1	32518 22 37080/30500
MECHANICAL	33167 3	32916 11	34200 1	31460 1	34958 20 39500/30400	36000 6	38171 7	34193 47 45000/29800	32669 79 54487/28000
METALLURGICAL		50400 1			33784 5			33267 3	34040 3
MINING (INCL GEOLOGICAL)						27500 2		31500 2	33591 5
NUCLEAR		33700 2			32400 1	36000 1	34800 1		30126 2
PETROLEUM								40800 1	40314 7
ENGINEERING TECHNOLOGY				27500 1				26000 3	32125 4
COMPUTER SCIENCE	32690 14		31093 13		34250 2	20800 1		31720 1	30532 16
INFORMATION SCIENCES & SY	29500 1								
BIOLOGICAL					26000 1		21792 1		
CHEMISTRY					29654 4	27450 2	29647 3	28000 1	
GEOLOGY & GEOLOGICAL SCI								36250 2	
PHYSICS									33600 1

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	30000 1								
MARKETING/MARK MGMT (RESR	28000 1								
COMMUNICATIONS	15000 1								
PHYSICAL EDUCATION							13440 1		
LETTERS (incl English, Li									15000 1
HUMANITIES - OTHER									25000 1
PSYCHOLOGY			18700 1	12480 1			22090 1		16780 2
SOCIOLOGY									19000 1
CIVIL				29200 1					
COMPUTER								34000 1	
INDUSTRIAL		23832 1			31080 1				
ENGINEERING TECHNOLOGY			19500 1		37500 1				
COMPUTER SCIENCE									24000 1
ALLIED HEALTH			25375 4						20440 2
HEALTH SCIENCES			25750 2						20800 4
NURSING	32044 4			24912 23 31500/21000					11280 1
BIOLOGICAL			16000 1						25000 1
MATHEMATICS	22000 1								

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT	18500 1				20160 1	25476 5	31388 2		
ECONOM & FINANCE (BANKING					27000 1	30000 1	28200 1		
MANAGEMENT INFO SYSTEMS					27810 22 33600/25000	28692 11	30055 11		
MARKETING/MARK MGMT (RESR					27000 1				
COMMUNICATIONS		20000 1							
LETTERS (incl English, Li		10400 1							
VISUAL & PERFORMING ARTS	23360 2								
HUMANITIES - OTHER		18000 1							
CRIMINAL JUSTICE		20500 2		19500 2					
HISTORY		24000 1							
POLITICAL SCIENCE/GOVT	22000 1					28900 1			
PSYCHOLOGY	25000 2	16411 9		16708 6	17500 1		15500 1		
SOCIOLOGY	14400 1	20000 1		16977 4	19000 1				
SOCIAL SCIENCES-OTHER		17750 2		20600 2	25000 1				21000 1
AGRICULTURAL									25000 1
CHEMICAL						29000 1			
CIVIL					29500 1		30560 8		
COMPUTER					29868 10				
ELECTRICAL/ELECTRONIC					33167 3	33017 6	35367 3		
MECHANICAL					29500 1	32000 1			
METALLURGICAL									26000 1
ENGINEERING TECHNOLOGY					31500 1				
AGRIBUSINESS									26333 3

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ANIMAL SCIENCES									17878 9
PLANT SCIENCES									19500 4
NATURAL RESOURCES									18760 3
OTHER AGRICULTURAL SCIENC									19700 3
COMPUTER SCIENCE					28606 60 38000/22500	32349 21 35500/28200	29270 28 34800/25500		
COMPUTER PROGRAMMING					26428 5		24000 1		
INFORMATION SCIENCES & SY					29348 24 34750/26400	31500 1	31392 10		
SYSTEMS ANALYSIS							25000 1		
ACTUARIAL								27800 3	
GEOLOGY & GEOLOGICAL SCI									25000 1
MATHEMATICS					24933 3			34920 2	
PHYSICS					19000 1				

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
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Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29200 5		24125 4					
BUSINESS ADMIN (INCL MGMT		26083 6	21740 5	21312 59 32000/17000					
DISTRIBUTION MANAGEMENT				24000 1					
ECONOM & FINANCE (BANKING		26556 18		22359 20 30000/17000					
HOTEL/RESTAURANT MGMT.				20643 7					
HUMAN RSRCS (incl LABOR R			26617 6						
MANAGEMENT INFO SYSTEMS		28500 5		19656 1					
MARKETING/MARK MGMT (RESR		28000 1		22598 34 31500/17500					
ADVERTISING				19167 3					
COMMUNICATIONS			22000 1	19142 6					
JOURNALISM			22000 1	21157 7					
TELECOMMUN/BROADCASTING				27667 3					
ELEMENTARY EDUCATION									19282 45 27000/13250
PRE-ELEMENTARY EDUCATION				18000 1					21532 5
PHYSICAL EDUCATION									18234 4
SPECIAL EDUCATION									24331 6
HUMAN ECOLOGY (HOME ECONO				19250 2					
TEXTILES & CLOTHING				23667 3					
MERCHANDISING MANAGEMENT				21450 10					
FOREIGN LANGUAGES		22100 1		20425 2					18500 2
LETTERS (incl English, Li				19000 5					23452 4
VISUAL & PERFORMING ARTS				18400 4					20648 8
HUMANITIES - OTHER				21767 3					21019 3

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CRIMINAL JUSTICE						16000 1			
HISTORY				22000 1					
POLITICAL SCIENCE/GOVT				20429 7					
PSYCHOLOGY		18500 1	24504 1	18767 3					22000 1
SOCIOLOGY			14000 1	17500 5					
SOCIAL SCIENCES-OTHER				16292 2					20387 4
AEROSPACE & AERONAUTICAL		30000 1						30000 1	
CHEMICAL		38300 3						30500 2	
CIVIL		29917 6		34800 1					
ELECTRICAL/ELECTRONIC		28717 6		37500 1				33500 1	
INDUSTRIAL		29967 6		33475 3					
MECHANICAL		31200 2		35780 4				26252 1	34800 1
MINING (INCL GEOLOGICAL)		31525 4							
ENGINEERING TECHNOLOGY		29000 1		28000 2					
INDUSTRIAL TECHNOLOGY				27600 3					
AGRIBUSINESS				19875 2					
ANIMAL SCIENCES				25000 1					
COMPUTER SCIENCE		30700 11							
INFORMATION SCIENCES & SY		31917 6		30500 2					
HEALTH SCIENCES									20000 1
ARCHITECTURAL & ENVIRONME	25000 2		19500 1						
BIOLOGICAL									21000 1
CHEMISTRY								30380 5	13039 2

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
GEOLOGY & GEOLOGICAL SCI								21600 1	
MATHEMATICS				21500 1	31200 1				22177 3
PHYSICS									24000 1

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27652 563 38500/25000	24776 141 35200/17200	22000 4	23143 18	22000 2		20000 1	24000 2	26564 64 36000/20000
BACHELOR - TECHNICAL	25667 3			11440 1				29000 1	

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18000 1	23859 31 34000/20200	21177 21 26500/16973	17833 8	31900 2	14367 5	21046 15	19828 15	18318 11
BACHELOR - TECHNICAL	15000 1	17500 1	18260 2	25020 3			35214 7	22000 1	15600 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19417 6	21171 17	22208 60 28000/18000	28727 11	21892 12	25669 7	24700 168 45000/19000	19354 17	20969 9
BACHELOR - TECHNICAL		36500 2	23768 5	34500 1	32533 3		30122 44 37400/22500		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	17600 1	22762 17	23250 6	23000 1	17614 1			17680 2	25400 3
BACHELOR - TECHNICAL		32300 1	30900 3		13650 1		30499 188 41400/24912	29774 25 40000/25000	34072 298 41000/30360

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	28600 3		32000 1		33000 1				
BACHELOR - TECHNICAL	32567 31 38000/30000	33048 54 50400/31276	32341 33 36500/29380	34339 45 42000/31200	35073 88 41500/31400	31263 33 41500/25000	37096 193 44500/35400	33705 120 45000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	24333 3		18700 1	12480 1			17765 2		
BACHELOR - TECHNICAL	30035 5	23832 1	23563 8	25091 24 31500/21000	34290 2			34000 1	

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21660 7	17589 18		17740 14	26696 28 33600/23040	27883 18	29138 15		21000 1
BACHELOR - TECHNICAL					28764 109 38000/23000	32331 30 39200/27000	30060 51 38480/25500	30648 5	20371 25 30000/17500

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		26800 37 31000/25000	23394 15	21343 193 32000/16000		16000 1			20206 82 36415/14800
BACHELOR - TECHNICAL	25000 2	30939 46 38900/28500	19500 1	30095 20 37500/22000	31200 1			29477 11	21379 9

AVERAGE SALARY OFFERS MARCH 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32579 19			34500 2	52500 1			32233 3	
MBA--TECH					55800 5				

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				22000 1					
MBA--TECH				32500 2					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	25000 2		33000 2						
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH		20000 1							40000 2
MBA--TECH									51600 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		52000 1	39201 4	53000 1			43200 1	37000 1	35274 3
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30830 1	
MBA--TECH							